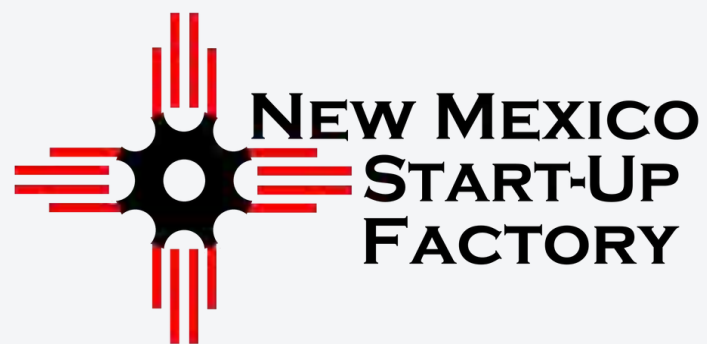

BEER & DEAL FLOW

How to Network at the Bar



Introduction

- What do we Mean by Deal Flow?
- How is Drinking Beer Networking?



The Art of Networking



- There is high value in an informal setting
- How to start the conversation
- Keep it going with open ended questions



PREPARING YOUR BUSINESS



FINANCIAL NEED



QUESTIONS?

(And ... Who's Thirsty?)

