

## **Partnering with UNM Rainforest Innovations**

Connecting Businesses, Entrepreneurs, and Investors with UNM Discoveries

UNM Rainforest Innovations connects groundbreaking research with forward-thinking businesses, entrepreneurs, and investors. We provide a business-friendly, flexible approach to commercializing discoveries. Whether you're seeking innovative technologies, investment opportunities, or startup support, we offer the tools, resources, and expertise to help you thrive while contributing to New Mexico's growing innovation economy.

Below are just a few of the many benefits of partnering with UNM Rainforest Innovations:

### **Business-Friendly Approach**

- Timely and responsive communication with our team
- Streamlined negotiation process for faster deals
- Flexible support tailored to each licensee's needs
- Low-cost standard option agreement to lower entry barriers

#### **Dedicated Support**

- Innovation Managers serve as your single point of contact, making it easy to ask questions, get guidance, and stay informed:
  - o Gregg Banninger, Senior Innovation Manager, Life Sciences
  - o Alex Roerick, Innovation Manager, Engineering & Physical Sciences
- We facilitate access to inventors and university resources throughout the process
- Licensees are actively involved in IP decisions

#### **Resources & Infrastructure**

- Access to our VentureLab, offering:
  - o Virtual resources, meeting facilities and physical office space
  - Hands-on startup support and resources including access to UNMRI interns for various
  - Investor introductions and connections

#### **Funding & Investment Opportunities**

UNM Rainforest Innovations and UNM Foundation Co-Investment program

#### **Tech Scouting & Deal Flow**

- Stay up to date with comprehensive technology updates through Flintbox with links that provide publications and patent details if available
- Get matched with relevant innovations and teams

#### **Networking & Visibility**

- Engage in events that showcase technologies, connect with researchers, and expand your network in the innovation ecosystem
- UNMRI promotes technologies and startup through tailored presentations that make it easy to evaluate opportunities









# Rainforest Innovations

UNM Rainforest Innovations is the University of New Mexico's technology transfer and economic development organization. We help bring UNM research and discoveries to the world by protecting intellectual property and connecting inventors with businesses, investors, and entrepreneurs. As a nonprofit organization, our mission is to support innovation, foster startup creation, and grow New Mexico's innovation economy.

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